

Chief financial
officer's review

Segmental review

SEGMENTAL REVIEW

The group's urban casino operations contributed the majority of group income (60%) and adjusted EBITDA (74%) in 2022. Following the group's cost optimisation initiatives identified and implemented over the past two years, our adjusted EBITDA margins have shown a marked improvement. SunBet and Sun Slots continued its strong growth trajectory and remains an exciting prospect for the group.

SUMMARY SEGMENTAL INCOME ANALYSIS

for the year ended 31 December 2022

R million	Net gaming wins								Revenue from contracts with customers									
	Net gaming wins		Tables		Slots		Sun Slots and SunBet [§]		Total revenue		Rooms		Food and beverage		Other**		Total income	
	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021
South African operations																		
GrandWest	1 751	1 243	275	138	1 476	1 105	–	–	79	92	2	1	48	20	29	71	1 830	1 335
Time Square	1 273	896	380	204	893	692	–	–	180	131	42	19	94	43	44	69	1 453	1 027
Sibaya	1 289	875	335	171	954	704	–	–	66	79	8	8	38	16	20	55	1 355	954
Carnival City	848	612	185	103	663	509	–	–	53	81	7	5	23	14	23	62	901	693
Boardwalk [#]	397	305	49	45	348	260	–	–	85	93	24	16	49	24	12	54	482	398
Meropa	227	173	32	19	195	154	–	–	10	58	7	5	–	9	3	44	237	231
Windmill	195	151	23	14	172	137	–	–	9	34	–	–	8	4	1	30	204	185
Flamingo	114	93	10	3	104	90	–	–	10	20	–	–	10	5	–	15	124	113
Golden Valley	114	101	6	7	108	94	–	–	19	33	9	6	9	7	1	20	133	134
Management companies	–	–	–	–	–	–	–	–	399	283	–	–	–	–	399	283	399	283
Intercompany management fees	–	–	–	–	–	–	–	–	(390)	(296)	–	–	–	–	(390)	(296)	(390)	(296)
Other operating segments	–	–	–	–	–	–	–	–	9	3	–	–	–	1	9	2	9	3
Carousel and Sun Carousel	–	–	–	–	–	–	–	–	1	11	–	–	–	–	1	11	1	11
Sun City	516	402	139	88	377	314	–	–	1 120	672	9	219	375	186	302	267	1 636	1 074
Wild Coast Sun	384	301	50	35	334	266	–	–	124	125	443	24	52	31	38	70	508	426
The Table Bay Hotel	–	–	–	–	–	–	–	–	308	126	34	74	65	29	4	23	308	126
The Maslow Sandton	–	–	–	–	–	–	–	–	120	53	239	27	51	21	3	5	120	53
Sun Slots	1 491	1 242	–	–	–	–	1 491	1 242	15	50	66	–	–	–	15	50	1 506	1 292
SunBet	336	181	–	–	–	–	336	181	3	1	–	–	–	–	3	1	399	182
Total South African operations	8 935	6 575	1 484	827	5 624	4 325	1 827	1 423	2 220	1 649	881	404	822	410	517	835	11 155	8 224
Nigeria and other^{^^}	62	57	14	9	48	48	–	–	85	53	46	28	36	21	3	4	147	110
Total group operations	8 997	6 632	1 498	836	5 672	4 373	1 827	1 423	2 305	1 702	927	432	858	431	520	839	11 302	8 334

R million	31 December 2022	31 December 2021
**Other:		
Revenue within the scope of IFRS 15		
Timeshare income	122	108
Other income**	192	94
Other income excluded from the scope of IFRS 15 (rental and concessionaire income [^])	178	115
Other income excluded from the scope of IFRS 15 (insurance receipts)	28	522
Total	520	839

** Other income includes conferencing and entertainment revenue, management fees income, membership revenue, merchandise revenue and entrance fee revenue.

Time share income was separately shown out of Other income to provide additional detail.

[^] Concessionaire income is based on an agreed percentage of that concessionaire's turnover.

[#] Boardwalk includes Boardwalk Mall.

^{^^} Nigeria and other include Sun Chile, Sun Latam and SunBet Africa Holdings which are aggregated as they represent less than 2% of group revenue.

[§] These two entities are no longer referred to as Alternate Gaming as they are LPM and online activities.